THE SERVICES YOU ARE EXPECTING

03/04/2020
STAS-SERVICES by SERMAS_V3-RO_Eng
OUR OFFER & MEANS

- Travelling experimented sales engineer for assistance and advice
- Extensive stock for critical parts offering short lead time
- Internal logistic & experienced staff dedicated to after-sales
- Prompt reply to your inquiries
- Quick deliveries with qualified forwarders network
TECHNICAL ASSISTANCE

- Audit of your equipment
- Mechanical adjustments (blade-guide rollers, lubrication...)
- Optimum cutting parameters setting for your application
- Consumables and spare parts recommendations
- Technical advices for maximum production availability
- Customized training for your maintenance and production teams
- On-line and on-site technical support
PREVENTIVE MAINTENANCE

Prevention  Assistance  Upgrades

CUSTOMER TRUST

- Prevent short term failures & breakdown
- Assist your staff for preventive maintenance
- Upgrades opportunities for highest production’s requirements

Annual preventive maintenance proceed by our technical experts guarantees optimal performance of your equipment

- On-site technical assessment of your equipment
- Replacement of first emergency spare parts available
- Global performance optimization (sawing tests, etc.)
- Debriefing meeting with maintenance / production staff
- Detailed and illustrated technical report
- Expert recommendations for process improvement
High-performance consumables: Saw-blades & Lubricants

- Production & maintenance reduction costs by specialized high-efficiency consumables
- R&D program to specifically adapt our consumables to your application
- Top-quality service, technical support & on-site assistance for process optimization

Expertise recognized 47 years

Aluminium and non-ferrous sawing
SAWS PERFORMANCE WITH SERMAS CONSUMABLES
SAWS PERFORMANCE WITH SERMAS CONSUMABLES
**IMPROVEMENTS TO REDUCE MAINTENANCE COSTS**

- **Our Standard improvements offers**
  - Far higher longevity,
  - Less production shutdown,
  - Durable cut reliability.

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**Blade-guide rollers**

**Chip upper suction (above the cut)**

**Steel wheel ring offering**
**IMPROVEMENTS TO REDUCE MAINTENANCE COSTS**

sermaLUBE®
High-efficiency MQL-system* designed by SERMAS

- Suitable for heavy-duty industry and any machine
- Increased productivity
- Optimized maintenance
- Minimum & fully-adjustable lubricant consumption
- Extended cutting tool lifetime

(*)Minimum Quantity Lubrication
IMPROVEMENTS TO REDUCE MAINTENANCE COSTS

sermaLUBE®
100% customized project adapted to your specific requirements

1. Pre-Study & Engineering
2. Design & 3-D layout
3. Manufacture & Delivery

On-site installation & commissioning by Sermas expert to guarantee optimized performance
IMPROVEMENTS TO REDUCE MAINTENANCE COSTS

sermaLUBE®
Examples of previous realizations from design to on-site installation
IMPROVEMENTS TO REDUCE MAINTENANCE COSTS

sermaLUBE®

Examples of previous realizations from design to on-site installation

Centralized fill-in system
GET YOUR MACHINE IMPROVED TO INCREASE ITS PROFITABILITY WITH UP-TO-DATE MATERIALS

BEFORE

SOLUTION

After

- Product quality improvement
- Higher performance of your process
- Easier maintenance, operations and use
- Retrofit of electrical material & new-generation drives / PLC
SERMAS-DESIGNED SOLUTIONS TO UPGRADE EQUIPMENT

Full-automated material compatible with your existing process

- Optimized chips collection
- Maintenance reduced
- Higher product quality

CUSTOMER TRUST

Chip brushing system
HIGH-PERFORMANCE CONSUMABLES: SAW-BLADES & LUBRICANTS

Full-automated material compatible with your existing process

Old   New

RETROFIT
Replacement of existing Milling Head
SERVICE CENTERS IN THE WORLD
OUR MISSION
To be the ideal partner for Aluminum producers for the supply and service delivery of equipment goods

VALUES
operational performance
sustainability
innovation

SAWING EQUIPMENT
ALUMINIUM CAST PLATE EQUIPMENT
EQUIPMENT FOR ANODES & CATHODES SEALING

CASTING
PRIMARY

44 EMPLOYEES
+ 500 EQUIPMENT UNITS SOLD
14 M Euro GLOBAL REVENUES 2018
47 years EXPERTISE

Complete sawing solutions

STAS + sermas
www.stas.com
www.sermas.com
Advantages to work with us

**APPROACH**
Customers' based approach - adapted to your needs

**EXPERTISE**
Expertise recognized internationally

**DEDICATION**
47 years of dedication to the aluminium industry

**IMPROVEMENT**
We continuously strive to improve ourselves

**ROI**
Focused on Return On Investment